## **IBT Bunkering & Trading**

Your Global Bunker Trader





# www.ibtbunker.com

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## **IBT Bunkering & Trading**

#### Your Global Bunker Trader



Founded in 1976 and built on Hanseatic tradition, IBT has since then continuously developed its customer relations, responsibility and sustainability and has established a strong market position in a modern business world.

Our goal is to establish long-term, consistent and fruitful business relationships on a high level of trust and reliability.

We currently operate from Rostock and Hamburg in Germany and are constantly growing to maintain the highest standards of service to our customers.

Our globally operating customers are ship owners and ship operators from any segment of the shipping industry.



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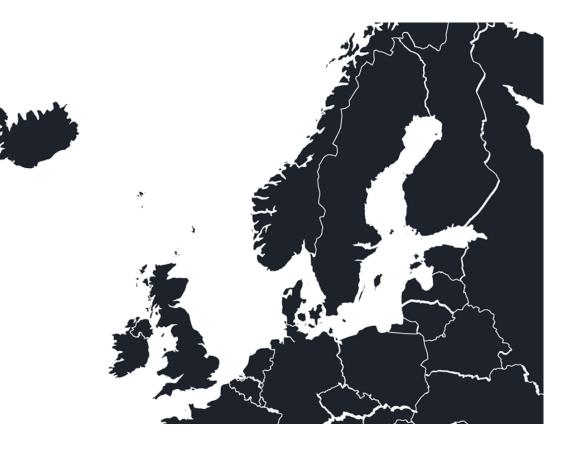
## IBT – located in the centre of North European Bunkering



### North Europe - why to choose IBT

IBT is one of the major players in North Europe holding several contracts with some of the main European and Asian container lines and exclusive relationships to Tanker, Heavy Lift and Bulk Operators

- Operated from our HQ in Hamburg
- Substantial credit lines with all Majors and Independent Suppliers
- Close understanding of market structures and assistance with almost all administrative issues
- Deep knowledge of the products supplied, supported by close contacts with local laboratories and surveyors, to ensure the best qualities



Ports supplied: Products available: Scandinavia, Baltic states, Poland, Germany, UK, ARA HSFO 3.5, VLSFO 0.5, ULSFO 0.1, LSMGO 0.1, AGO



## South Europe / Mediterranean / Black Sea - why to choose IBT

From small MPP to big Tanker and Bulk Operators we serve every client in a trustful and reliable way to achieve best possible operational results

- Operated from our HQ in Hamburg
- Substantial credit lines with all Majors and Independent Suppliers
- Close understanding of market structures and assistance with almost all administrative issues
- Knowledge of local supply methods, e.g. supply by barge vs ex pipe (for tankers), supply on anchorage before / after cargo ops, etc.
- Deep knowledge of the products supplied, supported by close contacts with local laboratories and surveyors, to ensure the best qualities



Ports supplied:

Gibraltar, Ceuta, Algeciras, Malta, Kali Limenes, Limassol, Istanbul, Bourgas, Varna, Constanta, OPL Black Sea, Lissabon, Tangier, Algier, Annaba, Barcelona, Valencia and every other port HSFO 3.5, VLSFO 0.5, LSMGO 0.1, AGO

Products available:



### Worldwide - why to choose IBT

From the largest bunker ports in the world like Singapore, Fujairah, Houston or Panama to any small niche ports on whatever continent, from the Great Lakes to Chile, from Madagascar to Walvis Bay, in and around India or somewhere in the various ports of China or Australia and even up to the small islands in Micronesia – wherever your voyage leads you – IBT is at your side and will be happy to guide you through your planning

- Operated from our HQ in Hamburg
- Substantial credit lines with various Majors and Independent Suppliers
- Good understanding of price mechanism
- Knowledge of local supply methods, e.g. supply by barge vs ex pipe (for tankers), supply on anchorage before / after cargo ops, etc.
- Deep knowledge of the products supplied, supported by close contacts with local laboratories and surveyors, to ensure the best qualities



Ports supplied:

Houston, Montreal, Panama, Rio de Janeiro, West Africa OPL, Cape Town, Durban, Gibraltar, Las Palmas, Skaw, Malta, Singapre, Hong Kong, Zhoushan, Busan, Fujairah, Sydney, Valparaiso and every other port HSFO 3.5, VLSFO 0.5, LSMGO 0.1, AGO

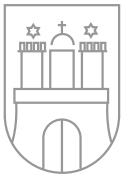




### It is crucial for us to understand what is important for you!

In IBT we believe price, quality and timely supply are not extra services, but core expectations.

Our diversified backgrounds (from traders to charterers and vessels' operators), deep market knowledge and understanding of local procedures allow us to provide tailor made solutions for all ports in order to optimize your bunker procurement needs.



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